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## **ANNUAL AUDITED REPORT FORM X-17A-5** PART III

# **FACING PAGE** Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/2002	AND ENDING $\frac{12/3}{2}$	1/2002
•	MM/DD/YY		MM/DD/YY
A. RE	GISTRANT IDENTIFICAT	TION	
NAME OF BROKER-DEALER:			
Collins & Company, LLC  ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		-	OFFICIAL USE ONLY
		No.)	FIRM ID. NO.
100 Larkspur Landing Circle, No	o. 102		
	(No. and Street)		
Larkspur	California	9.	4939
(City)	(State)	(Zip	Code)
NAME AND TELEPHONE NUMBER OF PE	ERSON TO CONTACT IN REG	ARD TO THIS REPO	ORT
John P. Collins	·		925-4000
		(Area Code	: — Telephone No.)
B. ACC	COUNTANT IDENTIFICAT	TION	<del></del>
NDEPENDENT PUBLIC ACCOUNTANT wi	hose opinion is contained in this	Report*	
Benson, Benson & Company			
(Name	e — if individual, state last, first, middle name)	,	
300 Tamal Plaza, Suite 180,	Corte Madera,	California	94925
(Address)	(City)	(State)	Zip Code)
CHECK ONE:		Þ	ROCESSED
☐ Certified Public Accountant ☐ Public Accountant		<i>,</i> ,	***
	States or any of its possessions.		MAR 2 0 2003
Accountant not resident in United :	• • • • • • • • • • • • • • • • • • • •		THOMSON

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

## OATH OR AFFIRMATION

I.	John P. Collins , swear (or affirm) that, to
b	est of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm
	Collins & Company, LLC
	December 31, 2002, are true and correct. I further swear (or affirm) that neither the comp
	or any partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that customer, except as follows:
	John Folling Signature
	Managing Member Title
	BRUCE RAABE Commission # 1292358 Notary Public - California Marin County My Comm. Expires Jon 27, 2005  (a) Facing page.  (b) Statement of Financial Condition.
(	(c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital. (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation of Ner Capital
(	<ul> <li>(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.</li> <li>(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.</li> <li>(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.</li> <li>(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of con-</li> </ul>
(1	solidation.  (i) An Oath or Affirmation.  (iii) A copy of the SIPC Supplemental Report.  (iii) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Statement of Financial Condition

December 31, 2002

(With Independent Auditor's Report)

BENSON, BENSON & COMPANY CERTIFIED PUBLIC ACCOUNTANTS CORTE MADERA, CALIFORNIA 94925-1131

#### BENSON, BENSON & COMPANY

CERTIFIED PUBLIC ACCOUNTANTS
300 TAMAL PLAZA, SUITE 180
CORTE MADERA, CALIFORNIA 94925-1131

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BERNARD E. BENSON, C.P.A. EUGENE A. BENSON, SR., C.P.A.

MEMBERS AICPA
MEMBERS CalCPA

#### INDEPENDENT AUDITOR'S REPORT

To the Members Collins & Company, LLC

We have audited the accompanying statement of financial condition of Collins & Company, LLC, as of December 31, 2002. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion the financial statement referred to above presents fairly, in all material respects, the financial position of Collins & Company, LLC at December 31, 2002, in conformity with generally accepted accounting principles.

Benson, Benson & Company

Corte Madera, California February 18, 2003

Statement of Financial Condition December 31, 2002

### **ASSETS**

Cash	\$ 1,803,339
Accounts receivable	153,265
Commissions receivable	62,930
New York Stock Exchange membership, at latest	
sales price (Note 1)	2,000,000
New York Futures Exchange membership, at carrying	
cost (Note 1)	100
Furniture, leasehold improvements and equipment, at cost,	
less accumulated depreciation of \$256,075	68,456
Other assets	42,786
	\$ 4,130,876

## LIABILITIES AND MEMBERS' CAPITAL

Accounts payable and accrued expenses  New York Stock Exchange membership contributed by	\$ 239,741
member, at latest sales price (Note 1)	2,000,000
Total liabilities	2,239,741
Members' capital	1,891,135
	\$ 4,130,876

Notes to Statement of Financial Condition December 31, 2002

#### Organization and Nature of Operations

Collins & Company, LLC (Company) was formed on July 7, 1999. The Company received permission from the New York Stock Exchange to conduct business as Collins & Company, LLC on October 8, 1999. Prior to that date, the Company operated under the name of Collins & Co. (predecessor company) as it has since 1969.

The Company is registered as a broker/dealer in securities under the Securities and Exchange Act of 1934 and conducts a floor commission business on the New York Stock Exchange. In addition, as an introducing member, it forwards retail customer transactions to a clearing member on a fully disclosed basis. The Company also conducts an investment advisory service and an investment management service for its customers. The Company is a registered investment advisor in accordance with the Investment Advisors Act of 1940.

## (1) Summary of Significant Accounting Policies

The New York Stock Exchange membership, contributed by a member to the Company, is presented at the latest sales price prior to the end of the year with a corresponding liability.

The New York Futures Exchange membership is presented at its carrying cost. The latest sales price prior to the end of the year was \$3,500.

Depreciation of furniture and equipment is provided on straight-line and accelerated bases over estimated useful lives of three to seven years. Depreciation of leasehold improvements is provided on a straight-line basis over the remaining life of the lease.

Cash includes demand deposit accounts and money market fund investments, which have maturities of three months or less.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

Notes to Statement of Financial Condition December 31, 2002

### (2) <u>Net Capital</u>

The New York Stock Exchange, Inc. requires member firm compliance with Rule 15c3-1 of the Securities and Exchange Commission that requires members to maintain a ratio of aggregate indebtedness to net capital, as defined by the Rule, not in excess of 15 to 1, and minimum capital of \$5,000. The capital ratio as of December 31, 2002, was .1 to 1. At that date, the Company had a net capital requirement of \$15,967 and had net capital of \$1,786,349 in excess of the capital requirement.

#### (3) Reserve Requirements

The Company is exempt from the reserve requirements of Rule 15c3-3 of the Securities Exchange Act of 1934 under paragraph (k)(2)(B) of the Rule.

#### (4) Operating Lease

The Company rents its offices under a lease agreement that expires on January 9, 2005. Rent increases are based on changes in the CPI Index for All Urban Consumers for the San Francisco-Oakland Area.

Minimum future rental payments as of December 31, 2002, are as follows:

2003	\$ 71,215
2004	73,351
2005	
Total minimum future rental payments	<u>\$ 146,429</u>

#### (5) Concentration of Credit Risk for Cash Held in Bank

The Company maintains a demand deposit account with a commercial bank. The account is insured by the Federal Deposit Insurance Corporation for up to \$100,000. At December 31, 2002, the Company's uninsured cash balance totaled \$1,066,399.

The Company also maintains a money market account with a clearing firm who is a member of the New York Stock Exchange. The account is insured by the Securities Investor Protection Corporation for up to \$100,000. The clearing firm has purchased supplemental insurance, which results in coverage at the level necessary to cover the remaining net asset value of their account. At December 31, 2002, the Company had no uninsured money market fund balance.

Notes to Statement of Financial Condition December 31, 2002

#### (6) <u>Financial Instruments</u>

The Company's financial instruments, none of which are for trading purposes, include cash, accounts receivable, accounts payable and income taxes payable. The Company estimates that the fair value of all financial instruments at December 31, 2002, does not materially differ from the aggregate carrying values in the statement of financial condition. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. Considerable judgment is necessarily required in interpreting market data to develop the estimates of fair value, and accordingly, the estimates are not necessarily indicative of the amounts that the Company could realize in a current market exchange.